



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 01-01-2009
 EXPIRATION DATE: 12-31-2009
 PAGE: 1 of 3

VENDOR:

PHILIPS ELECTRONICS
PO Box 406536

Atlanta, GA 30384-6538
USA

VENDOR CONTACT:

Kelly Champoux
PHONE: 800-263-3342 **EXT:** 8411
EMAIL: kelly.champoux@philips.com

FOB FOB Dest, Freight Prepaid

ISSUER:

JEANETTE CHUPP
PHONE: 515-281-6288
EMAIL: Jeanette.Chupp@iowa.gov

Contract For: Defibrillators (AED's) per NASPO Contract SW300

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement:

Attachment #1.: Philips Brand, Automatic External Defibrillator (AED) Packages and Accessories per NASPO/Oklahoma Contract SW300 and Philips Contract #751.

Ordering Toll Free Phone at Phone 800-263-3342 or FAX 206-664-2000

Iowa Customer Service Rep. Kelly Champoux, Phone 800-263-3342 #8411 or e-mail: Kelly.Champoux@philips.com

HeartStart Defibrillators and Accessories are listed on the current Price List and are available at the following web-site: http://www.dcs.state.ok.us/SW_Contracts.nsf NOTE: Check the web-site for "current" pricing before placing orders.

CONTRACT TERMS:

Pricing is Net per Philips "current" Price List available for review at web-site: http://www.dcs.state.ok.us/SW_Contracts.nsf. ("click" on SW300 and review Philips Materials)

Minimum Order: Standard Manufacturer's Package

Delivery: 30 days ARO

Payment Terms for "out-of-hospital" customers only (police, fire, EMS): Net 40 days

Payment Terms for all other customers: Net 30 days

FOB: Destination

Web-Site Catalog: <http://shop.medical.philips.com>

RENEWAL OPTIONS

FROM 01-01-2010 **TO** 12-31-2010

AUTHORIZED DEPARTMENT

ALL

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.) <i>Philips Medical Systems (Corporation)</i>		AGENCY NAME <i>Iowa Dept. of Administrative Services</i>	
BY (Authorized Signature) <i>[Signature]</i>	Date Signed <i>2-27-09</i>	BY (Authorized Signature) <i>Jeanette Chupp</i>	Date Signed <i>Feb. 27, 2009</i>
Printed Name and Title of Person Signing <i>Chuck Little, General Manager</i>		Printed Name and Title of Person Signing <i>Jeanette Chupp</i>	
Address <i>2301 Fifth Ave, Suite 200 Seattle, WA 98121</i>		Address <i>1305 E. Walnut, Des Moines, Iowa</i>	



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000		4651420	\$0.000000
			DEFIBRILLATOR/MONITOR, AC OR DC POWER SOURCE	\$0.000000
			Defibrillators, Philips Brand	
			.	
2	0.00000		4651455	\$0.000000
			DEFIBRILLATOR, PARTS AND ACCESSORIES	\$0.000000
			Defibrillator Parts and Accessories, Philips Brand	
			.	



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TERMS AND CONDITIONS

Generic

Refer to attached document(s) for Terms and Conditions.

**PARTICIPATING ADDENDUM
NASPO/Oklahoma AED Contract
Contract SW 60300**

State of Iowa, Contract CT2562P

Phillips Medical Systems #751

1. Participating Jurisdiction:

State of Iowa, Department of Administrative Services (DAS), General Services Enterprise, Purchasing Section, 1305 East Walnut Street, Hoover State Office Building, Des Moines, Iowa, 50319-0105.

Within the State of Iowa, all state agencies, facilities and political sub-divisions (cities, counties, school districts and universities) or any entity funded in full or in part by tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of this agreement.

2. Changes:

A.) The Contractor shall provide a semi-annual, electronic report on all sales made against this agreement with the State of Iowa to the State's primary contact listed below. The report at a minimum shall include the order date, State order number, customer name, product name/number, quantity, order total price and the semi-annual grand-total price.

B.) Contractor's stated pricing shall be the prices approved and agreed to with the State of Oklahoma (NASPO).....

Contract Title: Automated External Defibrillators (AED'S)

Contract Number: SW60300

Contractor: Phillips Medical Systems .. Contract #751

C.) The Contractor's stated pricing shall be the maximum purchase price. The Contractor may offer, within written quotations, a lower price for volume purchases or for competitive reasons.

3. Lease Agreements: Equipment Lease is not available.

4. Primary Government Contact:

Jeanette Chupp, C.P.M., Purchasing Agent III

Iowa Dept of Administrative Services

General Services Enterprise – Purchasing

1305 East Walnut Street, Hoover State Office Building, Level A

Des Moines, Iowa, 50319-0105

Phone: 515-281-6288 or FAX 515-242-5974

E-Mail: Jeanette.Chupp@iowa.gov

Primary Contractor Contact:

Contract Administrator: Amy Rosenleaf

Ph. 206-664-5113 or e-mail: amy.rosenleaf@philips.com

Iowa Customer Service Representative: Nate Lemberg

Ph. 800-263-3342 #8411 / e-mail address: Nathan.lemborg@philips.com

Iowa Sales Representative: Dean Sanders
Ph. 800-218-2045 #5346 / e-mail address: dean.sanders@philips.com

Philips Medical Systems
2301 Fifth Avenue, Suite 200, Seattle, WA 98112

Electronic Equipment and Supplies Catalog: <http://shop.medical.philips.com>

- 5.) Subcontractors: Subcontractors are not authorized under this agreement.
The State of Iowa does not compensate subcontractors.

This Addendum and the NASPO Price Agreement together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the NASPO Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the NASPO Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

State of Iowa

By: Debbie O'Leary

Name: Debbie O'Leary

Title: Administrator, DAS GSE

Date: 2/2/06

Jeanette Chapp, Feb. 2, 2006

Philips Medical Systems

By: Anita Rodgers

Name: Anita Rodgers

Title: Manager, Business Operations
Contract Administrator

Date: 3/13/06

Anita Rodgers
Business Operations
Manager

Phillips



State of Oklahoma
Department of Central Services
Central Purchasing

Statewide Contract Addendum

This addendum is added to and is to be considered part of the subject contract.

Contract Issuance Date: 01/01/2006

Statewide Contract #: SW 60300

Contract Title: Automated External Defibrillators, (AED)

Addendum Date: 12/31/2008

Addendum #: 16

CONTRACTOR: PHILLIPS MEDICAL SYSTEMS
CONTRACT ID: 751

This contract has been renewed for the period 01/01/2009 through 12/31/2009.
There are no price increases. All pricing remains the same as the prior year.

Please refer any questions to:

Florian Giza
Contracting and Procurement Officer
Phone: 405-522-3428
Fax: 405-521-4475
e-mail: florian_giza@dcs.state.ok.us

http://www.dcs.state.ok.us/SW_Contracts.nsf
"Click" on SW300 Automated External Defibrillator (AED)



Iowa Department of Administrative Services

Government's Partner in Achieving Results

Chester J. Culver, Governor
Patty Judge, Lt. Governor

Ray Walton, Interim Director

State of Oklahoma

Contracting and Procurement Officer: Florian Giza

Phone: 405-522-3428

E-Mail: Florian_Giza@dcs.state.ok.us

State of Iowa Purchasing Agent: Jeanette Chupp, CPPO, CPPB, C.P.M.

Phone: 515-281-6288 or FAX 15-42-5974

E-Mail: Jeanette.Chupp@iowa.gov

Philips Customer Service Representative for the State of Iowa: Kelly Champoux

Phone: 800-263-3342, ext. 8411

FAX: 206-664-5001

E-Mail: Kelly.champoux@philips.com

Philips State of Iowa Sales Representatives:

- 1.) **Brian Koste** for Fire Departments and EMT's in Polk County, Story County, Blackhawk County and Lynn County

E-Mail: Brian.Koste@Philips.com

Phone 763-234-9977

- 2.) **Dean Sanders** for other areas/facilities in the State of Iowa

E-Mail: Dean.Sanders@Philips.com

Phone: 314-566-3597

Philips Contract Administrator:

Vince Walker

Phone: 206-664-5211

E-Mail: Vince.Walker@Philips.com

Philips Medical Systems-Heartstream and Resuscitation **Web-Sites:**

http://shop.medical.philips.com/phstore/catalog/aed_dept.asp?catalog=PMS\CMS_90

<http://www.medical.philips.com/main/products/resuscitation/>

ORDERING INFORMATION

1. Part numbers are listed on the attached Price List.
2. No maximum order limitation.
3. No minimum order.
4. Geographic coverage: All 50 State, District of Columbia
5. Points of Production: Andover, MA and Seattle, WA
6. Discount: Prices shown herein are Net (discount deducted)
7. Quantity Discounts: See attached Price Sheets. Note: Volume discounts are based on single order volume rather than cumulative order volume.
8. Prompt Payment Discounts: NA. Philips' standard payment terms are net 30 days. Per the terms of this contract, Philips will extend payment terms of net 40 days to the State of Oklahoma, NASPO, and any Participating States for the duration of the contract. This offer is extended to "out of hospital" customers only (ex. Police, fire, EMS)
9. Accept Government Commercial Credit Card
10. Time of Delivery: 30 Days ARO
Expedited Delivery: Upon Request. Subject to additional cost and availability
11. Ordering Address: Philips Medical Systems
2301 Fifth Avenue, Suite 200
Seattle WA 98121
12. Ordering Toll Free Number: 800-263-3342
13. Ordering Free Fax Number: 206-664-2000
14. Payment Address: Philip Medical Systems
P O Box 406538
Atlanta, GA 30384-6538
15. Location of Service and Distribution Points: Andover, MA and Seattle, WA.
16. Electronic Equipment and Supplies Catalog:
<http://shop.medical.philips.com>

Each customer must register with Philips. Once registered, customers will be able to log into the eStore and shop in a personalized version of the Philips on-line store. All items will be priced at the contracted prices for NASPO Participating States and other eligible political subdivisions. Customers' contract information, order history (whether the order was placed on-line or not) access to product information and many other benefits.

17. Payment Address: Philips Medical Systems
P.O. Box 406538
Atlanta, GA. 30384-6538

GENERAL INFORMATION

16.0 AUDIT AND RECORDS REQUIREMENTS: As used in this clause, "records" includes books, documents, accounting procedures and practices, and other data, regardless of type and regardless of whether such items are in written form, in the form of computer data, or in any other form. The Contractor agrees to allow the Oklahoma State Auditors Office, Central Purchasing Procurement Officers, the requisitioning agency, or their authorized representatives access to the records, books, documents, accounting procedures, practices or any items of the services provided relevant to this contract for purpose of audit, examination, etc. The contractor further agrees to assure appropriate access by the aforementioned parties to any subcontractor's

associated records. Clarification: Philips will allow the Oklahoma State Auditors Office, Central Purchasing Procurement Officers, the requisitioning agency, or their authorized representatives the right to audit only those records directly related to the purchase and sale of Defibrillators and related products by Philips to the State of Oklahoma, other Participating States, or other eligible agencies under contract.

20.0 SAVE HARMLESS: To the fullest extent permitted by law, Contractor shall indemnify, defend, and save harmless the State(s), agencies of the State(s), and all officers and employees of the State(s), from and against any and all claims for injuries or death, including claims by Contractor's employees, or for damages arising out of, resulting from, or incident to Contractor's performance or failure to perform the contract, or for patent, trademark, copyright, or franchise infringement arising from the purchase, installation, or use of goods and services ordered. The parties intend that each shall be responsible for its own intentional and negligent acts or omissions to act. The State shall be responsible for the acts and omissions to act of its officers, and employees while acting within the scope of their employment according to the Governmental Tort Claims Act, Title 51, O.S.S., §§151 et seq.

32.8. PATENTS, COPYRIGHTS, ETC: The Contractor shall release, defend, indemnify, and hold harmless NASPO, Oklahoma, the Participating States, and the Purchasing Entities, as well as the officers, agents and employees of NASPO, the Participating States and the Purchasing Entities, from liability of any kind or nature related to the purchases and sale of AEDs by Philips to the State of Oklahoma, NASPO, and other Participating States, including the Contractor's use of any copyrighted or uncopyrighted composition, process, patented or unpatented invention, article or appliance furnished or used in performance of this contract.

32.13. REPORTS: The contractor shall submit quarterly reports to the Lead State Contracting Officer and upon request to any Participating State, showing the quantities and dollar volume of purchases by each Purchasing Entity. Clarification: Philips can comply with the requirement to submit quarterly reports to the Lead State Contracting and Procurement Officer. Philips can also submit reports tot Participating States provided Philips is given a reasonable notice that such reports are required.

32.18. Warranty: The Contractor agrees to warrant and assume responsibility for each hardware, firmware, and/or software product (hereafter called the product) that it licenses, or sells, to the Purchasing Entity under this contract. The contractor acknowledges that the Uniform Commercial Code applies to this contract. In general, the Contractor warrants that: (a) the product will live up to all specific claims that the manufacturer makes in advertisements, (b) the product will be suitable for the ordinary purposes for which such product is used, (c) the product has been properly designed and manufactured, and (d) the product is free of significant defects or unusual problems about which the Purchasing Entity has been warned. If problems arise with respect to these warranties, the contractor will repair or replace (at no charge to the Purchasing Entity) the product whose noncompliance is discovered and made known to the contractor in writing during the warranty period. Nothing in this warranty will be construed to limit any rights or remedies the Purchasing Entity may otherwise have under this contract with respect to defects.

32.44. Audit of Records: The Contractor agrees to allow NASPO, State and Federal Auditors, and State agency staff access to all the records related to this contract, and the right to copy those records, for audit, inspection and monitoring of services. Such access will be during normal

business hours, or by appointment. Clarification: Philips will allow NASPO, State and Federal Auditors, and State agency staff the right to audit only those records directly related to the purchase and sale of Defibrillators and related products by Philips to the State of Oklahoma, other Participating States, or other eligible agencies under contract.

39.0 MINIMUM REQUIRED SPECIFICATIONS Clarification: Philips is bidding three different AED models (HeartStart FRx, FR2 and OnSite) as well as one Defibrillator/Monitor (HeartStart MRx). The three AED models will be priced as specified in this section; please see separate pricing sheet for the Defibrillator/Monitor. Data management software will be priced separately as it is normally used per site rather than per device. For AEDs, users can download a free version of Philips HeartStart Event Review software at the following link:

http://www.medical.philips.com/main/products/resuscitation/products/event_review/free_reviewexpress.html

38.0 CONTRACTED PRODUCTS: It is likely the majority of the AED's to be purchased by states will be of the model which includes all of the mandatory features listed in this solicitation. However, some states may choose to include other optional features with the models they purchase. Of the following options, please indicate the features that are already included in your base price bid and/or include a price for the optional item, if it can be included with the base model.

INCLUDED (Indicate Y or N)

For HeartStart FRX defibrillator (product 861304)

☐ On-screen ECG Display Screen

☒ Voice Prompts (check breathing, check pulse, check circulation) included in unit costs

☐ Manual Override

☐ Surface Wall Mount Cabinet -see accessory price sheet

☒ Carrying Case

☐ Training System- (If not included as feature of actual AED.) - see accessory price sheet

For HeartStart FR2 defibrillator (product M3861A)

☐ On-screen ECG Display Screen

☒ Voice Prompts (check breathing, check pulse, check circulation) included in unit costs

☐ Manual Override

☐ Surface Wall Mount Cabinet -see accessory price sheet

☒ Carrying Case

☐ Training System- (If not included as feature of actual AED.) - see accessory price sheet

For HeartStart FR2 defibrillator (product M3860A)

☒ On-screen ECG Display Screen- included in unit costs

☒ Voice Prompts (check breathing, check pulse, check circulation) included in unit costs

☒ * Manual Override* requires purchase of M86A, M3855A- Training & Adm Pack and Charger

☐ Surface Wall Mount Cabinet -see accessory price sheet

☒ Carrying Case

☐ Training System- (If not included as feature of actual AED.) - see accessory price sheet

For HeartStart OnSite Defibrillator (product M5066A)

☐ On-screen ECG Display Screen

☒ Voice Prompts (check breathing, check pulse, check circulation) included in unit costs

N_____Manual Override

N_____Surface Wall Mount Cabinet -see accessory price sheet

Y_____Carrying Case

N_____Training System- (If not included as feature of actual AED.) - see accessory price sheet

25.1. RESTOCKING FEES/RETURN OF GOODS: Contractor's restocking fee is limited to no more than 10% of contract price. This fee will be charged after 60 days to return goods to vendor in the event of ordering error by the agency. The Contractor will accept unopened goods freight prepaid with return of goods authorization within 12 months of the receipt of goods. Products delivered to an agency in error are to be returned at no cost to the agency. Any other return due to faulty or non-merchantable product will be within 30 days, which is time to perfect a claim on the product delivery by freight damage or product performance.

STATE OF OKLAHOMA/NASPO Contract #SW60300-751
Philips Electronics North America Corporation, doing business as Philips Medical Systems
HEARTSTART MRx ALS MONITOR/DEFIBRILLATOR

REF	DESCRIPTION	EACH PRICE	QUANTITY DISCOUNT
			Single Order Purchase of 11+ Monitors
M3536A	The HeartStart MRx ALS Monitor/Defibrillator model includes manual defibrillation, AED mode, ECG arrhythmia detection, automated testing, one carry case, one battery pack, one metal bedrail hook, one 3-lead ECG cable, one pad cable, one protective display cover, one test load, one roll of paper, and one CD with Instructions for Use. All HeartStart MRx ALS Monitors come standard with a one year CE onsite warranty.	\$7,417.50	\$6,923.00

Philips HeartStart MRx Optional Ordering Information-OPTIONS INCLUDED AT TIME OF UNIT ORDER ONLY			
			QUANTITY DISCOUNT
REF	DESCRIPTION	EACH PRICE	Single Order Purchase of 11+ Monitors
Defibrillator Functionality Options - <i>Select Only One</i>			
A01	SpO2-pulse oximeter; includes adult re-usable fingertip transducer	\$1,125.00	\$1,050.00
A02	SpO2 and NBP-pulse oximeter and non-invasive blood pressure; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable	\$3,375.00	\$3,150.00
A03	SpO2 , NBP, and EtCO2-pulse oximeter, non-invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line	\$6,562.50	\$6,125.00
A04	EtCO2-End Tidal CO2 Monitoring Capability	\$3,187.50	\$2,975.00
A05	SpO2, NBP, etCO2 and Temperature-pulse oximeter, non-invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line. Sample temp sensors.	\$7,162.50	\$6,685.00
A06	SpO2, NBP, etCO2, IBP and Temperature-pulse oximeter, 2-channels of invasive blood pressure and end tidal CO2; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line. Sample temp sensors.	\$8,812.50	\$8,225.00
A07	SpO2, NBP, IBP and Temperature-pulse oximeter and 2 channels of invasive blood pressure; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable. Sample temp sensors.	\$5,625.00	\$5,250.00
Software Functionality Options			
B01	Noninvasive transcutaneous pacing	\$1,762.50	\$1,645.00
B02	12 Lead ECG acquisition-includes 12-lead cable (M3527A AAMI or M3529A IEC)	\$2,625.00	\$2,450.00
B04	75mm printer	\$375.00	\$350.00
B06	Bluetooth 12-lead transmission	\$1,500.00	\$1,400.00
B07	Bluetooth and RS232 12-lead transmission	\$3,000.00	\$2,800.00
B08	Q-CPR	\$2,846.25	\$2,656.50
B09	Q-CPR Data Capture	\$154.50	\$144.20
B14	Audio Recording	\$696.00	\$649.60
Accessory Options			
C02	Water Resistant Paddles Kit-includes water-resistant adult and pediatric external paddles and PCI (patient contact indicator). Pediatric paddles are housed under the adult paddles.	\$562.50	\$525.00
C03	Data Card-includes 256MB data card for storing event summary, 12-lead ECG	\$66.75	\$62.30

STATE OF OKLAHOMA/NASPO Contract #SW60300-751
HeartStart MRx ALS Monitor-Device Options and Upgrades (Continued)

Accessory Options			QUANTITY DISCOUNT
REF	DESCRIPTION	EACH PRICE	Single Order Purchase of 11+ Monitors
C05	Lithium Ion Battery-includes one rechargeable lithium ion battery with a fuel gauge. Batter provides approximately 5 hours of monitoring or 200 shocks.	\$243.75	\$227.50
C06	AC Power Module	\$281.25	\$262.50
C07	Barrel style Cable (replaces standard cable for barrel style cable & standard test load to barrel style test load)	\$0.00	\$0.00
C09	Wide Bedrail Hook	\$0.00	\$0.00
C10	5-wire plug extremity leads. If customer also orders B02 (12-lead acquisition) they will also receive both 5-wire lead sets for extremity and chest leads.	\$0.00	\$0.00
C11	2.7m (longer) trunk cable	\$0.00	\$0.00
C15	5-Lead ECG Cable with lead set (snap)	\$37.50	\$35.00
User Documentation Options			
LP1	Instructions for Use-hard copy of the user instructions guide	\$0.00	\$0.00
LP2	User Training Video-includes a 36-minute VHS/PAL user training video	\$18.75	\$17.50
LP3	User training dvd	\$18.75	\$17.50
LPK	Label Set, AED/Energy Select-label with an emphasis on AED mode. Replaces the standard energy select label.	\$0.00	\$0.00
Warranty Options			
W01	1 Year CE On Site Warranty	\$0.00	\$0.00
W22	2 Year bench with loaner warranty-replaces standard 1 Year warranty	\$0.00	\$0.00
Service Documentation Options			
SM1	Service Manual (English only)	\$56.25	\$52.05
SM3	Service Training Video (English only)	\$18.75	\$17.50

MRx UPGRADE Options*

			QUANTITY DISCOUNT
REF	DESCRIPTION	EACH PRICE	Upgrade Purchase of 11+ Monitors
M3806A	Latest MRx Operational Software Platform (Service Technician is Optional)	\$87.00	\$81.20
M3530A	Upgrade to SpO2 (Service Technician* required)	\$1,496.25	\$1,396.50
M3531A	Upgrade to NBP -must have SpO2 on device. If not must also order upgrade kit M3530A. (Service Technician* required)	\$2,625.00	\$2,450.00
M3532A	Upgrade to etCO2 Must have SpO2 AND NBP on device. If not must also order upgrade kit(s) M3530A and/or M3531A. (Service Technician* required)	\$3,896.25	\$3,636.50
M3533A	Upgrade to Pacing (Service Technician* required)	\$2,137.50	\$1,995.00
M3534A-opt B02	12-Lead ECG acquisition (Service Technician* required)	\$2,625.00	\$2,450.00
M3534A-opt B04	75mm Printer Must be at 8.03+. If older version must also order M3806A. (Service Technician* optional)	\$672.00	\$627.20
861359	MRx Invasive Pressure Upgrade. Must have SpO2, NIBP OR SpO2, NIBP, EtCO2 functionality. Must have temp on device. If not, must order temp upgrade 861360. Must be 7.0+. If older version must also order M3806A. Service Technician* is required.	\$1,725.00	\$1,610.00

STATE OF OKLAHOMA/NASPO Contract #SW60300-751
HeartStart MRx ALS Monitor-Device Upgrades (Continued)/Training Options

			QUANTITY DISCOUNT
REF	DESCRIPTION	EACH PRICE	Upgrade Purchase of 11+ Monitors
861360	Must have SPO2, NIBP, EtCO2, on device. If not, must order M3530A, and/or M3531A and/or M3532A. Must be 7.0+. If older version, must also order M3806A. Service Technician* is required.	\$675.00	\$630.00
M3801A	Bluetooth 12-Lead Transmission Must be at B.05+. If older version must also order M3806A. (Service Technician* required)	\$1,500.00	\$1,400.00
M3802A	Bluetooth and RS232 12-Lead Transmission Must be at B.05+. If older version must also order M3806A. (Service Technician* required)	\$3,000.00	\$2,800.00
M4765A-opt B02	MRx Hardware Upgrade Therapy Board, Processor Board, New Rear Case (to allow for RS232 connector screws). (Service Technician* required)	\$1,875.75	\$1,750.70
M4770A	Q-CPR (Service Technician* required)	\$3,112.50	\$2,905.00
M4771A	Q-CPR Data Capture Requires 256 MB Internal and External Data Card. If not, must also order M4773A. Must be at B.06+. If older, must order M3806A. (Service Technician* optional if 256 MB Internal and External Cards already installed)	\$155.25	\$144.90
M4772A	Audio Recording Requires 256 MB Internal and External Data Card. If not, must also order M4773A. Must be at B.06+. If older version, must order M3806A. (Service Technician* optional if 256 MB Internal and eExternal dData Cards already installed)	\$928.50	\$866.60
M4773A	256 MB Internal and External Data Card Upgrade (Shipped standard with devices manufactured with B.06 software) Must be at B.03+. If older version must also order M3806A. (Service Technician* required)	\$406.50	\$379.40
M5527A (order with opt C01 or C02)	External Paddles upgrade-includes external paddle tray and upgrade instructions (Service Technician* optional)	\$147.00	\$137.20
M5527A-opt C01	Standard external paddles (Service Technician* optional)	\$412.50	\$385.00
M5527A-opt C02	Water Resistant External Paddles (Service Technician* optional)	\$487.50	\$455.00
M4760A	Handle and Cap Plate (Service Technician* optional)	\$71.25	\$66.50
M3808A	MRx Therapy Board Upgrade (Service Technician* is required).	\$1,350.75	\$1,260.70

*Upgrades which require a Service Technician will have additional costs billed to the customer for travel and labor.

No Quantity Discounts Available for Training/ Accessories (listed below).

Training Options		EACH PRICE
MXU0015 A01	1 day EMS In-Service and Training	\$1,900.00
MXU0015 A02	Additional Day (>1) EMS In-Service and Training	\$1,500.00

STATE OF OKLAHOMA/NASPO Contract #SW60300-751
HeartStart MRx ALS Monitor Software Options and MRx Accessories

Software		EACH PRICE
861276 A01	Event Review Pro 3.1, single pc use (free web upgrade for 3.0 customers)	\$997.15
861276 A02	Event Review Pro 3.1- 3 pc use	\$2,306.15
861276 A03	Event Review Pro 3.1 site license	\$3,846.15
989803142521	12-Lead Transfer Station software application	\$843.15

MRx ACCESSORIES
MRx Multifunction Electrode Pads

REF	DESCRIPTION	EACH PRICE
M3713A	Adult Plus, 10 sets-plug-style	\$223.30
M3716A	Adult Radiolucent, 10 sets, plug-style	\$238.70
M3717A	Pediatric Plus, 5 sets, plug-style	\$119.35
M3718A	Adult Radiotransparent/Reduced Skin, 10 sets, plug-style	\$323.40
M3719A	Pediatric Radiotransparent/Reduced Skin, 5 sets, plug-style	\$138.60
M3501A	Defibrillator Adult, barrel connector - 10 sets	\$196.35
M3504A	Defibrillator Pediatric, barrel connector - 5 sets	\$103.95
05-10200	Pads Adapter, adapts plug style pads into barrel style connector	\$27.30
05-10000	Pads Adapter, adapts plug style pads into Medtronic Quick Combo Defibrillators	\$27.30
05-10100	Pads Adapter, adapts plug style pads into Zoll Defibrillators	\$27.30

External Multifunction Cables

REF	DESCRIPTION	EACH PRICE
M3507A	Defibrillator Hands-free Pads Cable, barrel style	\$106.26
M3508A	Hands-free Pads Cable, plug-style	\$98.56

MRx Paddles

REF	DESCRIPTION	EACH PRICE
M3542A	External Paddles, standard - 1 set	\$500.50
M3543A	External Paddles, water-resistant - 1 set	\$577.50

MRx ECG Monitoring Electrodes

REF	DESCRIPTION	EACH PRICE
M2202A	High-Tack Foam ECG Electrodes, 5 electrodes/pack (60pack/case)	\$84.70

MRx ECG Cables - 12-Lead Cable Set

REF	DESCRIPTION	EACH PRICE
M3525A	10-lead ECG Trunk Cable, 12-pin Connector (for 3-Lead and 12-Lead use) (2.7 meters long)	\$153.23
989803147691	10-lead ECG Trunk Cable, 12 pin Connector (for 3-lead and 12-lead use) (1.3 meters long)	\$158.62
M3526A	3-wire Lead Set with Snap (AAMI)	\$57.75
M3527A	Add 7-wire Lead Set for 12-Lead use (AAMI)	\$76.23
M5530A	Combiner plug for 3-wire lead set. Connects to M3526A/M3528A	\$9.24
M1949A	10-lead ECG Patient Trunk Cable, 12-pin ECG Input Connector (for 5-Lead and 12-Lead use)	\$147.62
M1968A	10-electrode Cable Set, Extremities, Grabber (use with M1976A) (AAMI)	\$74.69
M1976A	10-electrode Cable Set, Chest, Grabber (use with M1968A) (AAMI)	\$73.92

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HeartStart MRx ALS Monitor Accessories (Continued)

MRx 3-Lead Cable Set		
REF	DESCRIPTION	EACH PRICE
M1500A	3-Lead ECG Trunk Cable (AAMI)	\$64.68
M1605A	3-Lead ECG Set with Snaps (AAMI)	\$57.75
MRx 5-Lead Cable Set		
REF	Description	EACH PRICE
M1520A	5-lead ECG Trunk Cable (AAMI)	\$85.47
M1625A	5-lead ECG Lead Set with Snaps (AAMI)	\$63.14
MRx Sync Cables		
REF	DESCRIPTION	EACH PRICE
M5526A	25 foot ECG-out cable	\$88.55
MRx SpO2 Sensors/Cables		
REF	DESCRIPTION	EACH PRICE
M1191A	Reusable SpO2 Sensor Adult Finger, 1 sensor	\$192.50
M1192A	Reusable SpO2 Sensor Pediatric/Small Adult Finger, 1 sensor	\$192.50
M1193A	Reusable SpO2 Sensor Neonate foot, 1 sensor	\$192.50
M1194A	Reusable SpO2 Sensor Adult/Pediatric Ear Clip, 1 sensor	\$192.50
M1195A	Reusable SpO2 Sensor Infant, 1 sensor	\$192.50
M1941A	SpO2 Extension Cable (2m)	\$79.31
M1943A	Nellcor SpO2 Sensor Adapter Cable 1m (use with M1902/3/4B)	\$138.60
MRx EtCO2 Intubated Circuits		
REF	DESCRIPTION	EACH PRICE
M1920A	Filter Line Set-Adult/Pediatric (25 sets/case)	\$177.10
M1921A	Filter H Set-Adult/Pediatric (25 sets/case)	\$275.66
M1923A	Filter H Set-Adult/Neonatal (yellow 25 sets/case)	\$354.20
MRx NBP Interconnect-Tubing		
REF	DESCRIPTION	EACH PRICE
M1598B	Adult Pressure Interconnect Cable (1.5m)	\$45.43
M1599B	Adult Pressure Interconnect Cable (3m)	\$45.43
MRx Reusable Blood Pressure Cuffs		
REF	DESCRIPTION	EACH PRICE
40400A	Reusable NBP Cuff Kit, 3 sizes (pediatric, adult, large adult), 3 cuffs	\$101.64
40400B	Reusable NBP Cuff Kit, 5 sizes (infant, pediatric, adult, large adult, thigh), 5 cuffs	\$177.87
40401A	Traditional Reusable NBP Cuff Infant, 1 cuff	\$20.79
40401B	Traditional Reusable NBP Cuff Pediatric, 1 cuff	\$22.33
40401C	Traditional Reusable NBP Cuff Adult, 1 cuff	\$26.18
40401D	Traditional Reusable NBP Cuff Large Adult, 1 cuff	\$32.34
40401E	Traditional Reusable NBP Cuff Thigh, 1 cuff	\$43.89
M4552A	Antimicrobial Reusable NBP Cuff Infant, 1 cuff	\$20.02
M4553A	Antimicrobial Reusable NBP Cuff Pediatric, 1 cuff	\$21.56
M4554A	Antimicrobial Reusable NBP Cuff Small Adult, 1 cuff	\$25.41
M4555A	Antimicrobial Reusable NBP Cuff Adult, 1 cuff	\$23.87
M4556A	Antimicrobial Reusable NBP Cuff Adult-Extra-long, 1 cuff	\$30.03
M4557A	Antimicrobial Reusable NBP Cuff Large Adult, 1 cuff	\$24.64
M4558A	Antimicrobial Reusable NBP Cuff Large Adult-Extra-long, 1 cuff	\$33.88
M4559A	Antimicrobial Reusable NBP Cuff Thigh, 1 cuff	\$38.50
M1572A	Multi-Patient Comfort Cuffs Pediatric, 1 cuff	\$26.18
M1573A	Multi-Patient Comfort Cuffs Small Adult, 1 cuff	\$30.80

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HeartStart MRx ALS Monitor Accessories (Continued)

MRx Reusable Blood Pressure Cuffs (Continued)

REF	DESCRIPTION	EACH PRICE
M1574A	Multi-Patient Comfort Cuffs Adult, 1 cuff	\$30.80
M1575A	Multi-Patient Comfort Cuffs Large Adult, 1 cuff	\$37.73

MRx Disposable Blood Pressure Cuffs

REF	DESCRIPTION	EACH PRICE
M4572A	Soft Single-Patient Disposable Cuff Infant, 10 cuffs	\$63.14
M4573A	Soft Single-Patient Disposable Cuff Pediatric, 10 cuffs	\$48.51
M4574A	Soft Single-Patient Disposable Cuff Small Adult, 10 cuffs	\$50.05
M4575A	Soft Single-Patient Disposable Cuff Adult, 10 cuffs	\$53.90
M4576A	Soft Single-Patient Disposable Cuff Adult X-Long, 10 cuffs	\$65.45
M4577A	Soft Single-Patient Disposable Cuff Large Adult, 10 cuffs	\$53.90
M4578A	Soft Single-Patient Disposable Cuff Large Adult X-Long, 10 cuffs	\$73.15
M4579A	Soft Single-Patient Disposable Cuff Thigh, 10 cuffs	\$63.91

MRx Non-Intubated Single Purpose Circuits (CO2)

REF	DESCRIPTION	EACH PRICE
M2524A	Smart CapnoLine Pediatric (25 sets/case)	\$247.94
M2526A	Smart CapnoLine Adult (25 sets/case)	\$247.94

MRx Non-Intubated Dual Purpose Circuits (CO2/O2)

REF	DESCRIPTION	EACH PRICE
M2520A	Smart CapnoLine Pediatric	\$283.36
M2522A	Smart CapnoLine Adult	\$283.36

MRx Batteries/Chargers

REF	DESCRIPTION	EACH PRICE
M3538A	Lithium Ion Battery Module	\$250.25
M3539A	AC Power Module	\$308.00
M5529A	DC Power Module	\$585.20
989803135301	Cadex Battery Analyzer, 2 Bay	\$1,035.65
989803135331	Cadex Battery Analyzer, 4 Bay	\$1,921.15

MRx Paper

REF	DESCRIPTION	EACH PRICE
989803138171	75mm Chemical Thermal Paper (10 rolls)	\$42.35
989803138181	75mm Chemical Thermal Paper (80 rolls)	\$331.10
40457C	50mm Chemical Thermal Gray Grid (10 rolls)	\$24.64
40457D	50mm Chemical Thermal Gray Grid (80 rolls)	\$135.52

MRx Cases

REF	DESCRIPTION	EACH PRICE
M3541A	Complete carry bag – includes two side pouches, a rear pouch and carry strap. Ample storage for monitoring cables, pads, pad cables and accessories.	\$250.25

MRx Color Handles

REF	DESCRIPTION	EACH PRICE
M5521A	Color Handle, Green	\$4.62
M5522A	Color Handle, Blue	\$4.62
M5523A	Color Handle, Yellow	\$4.62
M5524A	Color Handle, Rose	\$4.62
M5525A	Color Handle, Gray	\$4.62

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HeartStart MRx ALS Monitor Accessories (Continued)

MRx Miscellaneous		
REF	DESCRIPTION	EACH PRICE
M5528A	Mounting bracket	\$585.20
M1781A	Test Load for use with M3507A Pad Cable	\$134.75
M3725A	Test Load for use with M3508A Pad Cable	\$103.95
M3544A	Data Card Tray	\$6.93
M4761A	Q-CPR compression sensor (Replacement sensor)	\$1,151.15
M4762A	Q-CPR compression sensor adhesive pads (Qty 10)	\$46.97
M4759A	Replacement Paddle Clip	\$53.13
989803146981	Data Card and Tray - INCLUDES 256MB DATA CARD FOR STORING EVENT SUMMARY, 12-LEAD ECG	\$76.23
M4737A	MRx Display Cover	\$65.45
M3549A	MRx Wide Metal Bedrail Hook	\$46.20
M3537A	Bedrail Hook	\$3.85

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**Philips Electronics North America Corporation, doing business as Philips Medical Systems
HeartStart FRx Defibrillator Ship Bundles and Accessories**

REF	DESCRIPTION	EACH PRICE	QUANTITY DISCOUNT	QUANTITY DISCOUNT
FRx DEFIBRILLATOR SHIP BUNDLES		Single Order Purchase of 1-75 FRx Ship Bundles	Single Order Purchase of 76-149 FRx Ship Bundles	Single Order Purchase of 150+ FRx Ship Bundles
861304, 989803139261, 989803139251	OK/NASPO SLIM Ship Bundle: 861304 FRx Defibrillator (ships with 1 battery, Owners Manual, 1 set of SMART II Pads), 1 spare set of SMART Pads II, and 1 Carry Case	\$1,546.55	\$1,451.80	\$1,348.10
861304, M5070A, 989803139261, 989803139251, 989803139311, 68-PCHAT, ACT-IR	OK/NASPO FULL FRx Ship Bundle: 861304 FRx Defibrillator (ships with 1 battery, Owners Manual, 1 set of SMART Pads II), 1 spare battery, 1 spare set of SMART Pads II, 1 Carrying Case, Infant/Child Key, Fast Response Kit and Infrared Data Cable	\$1,834.25	\$1,739.50	\$1,615.25

No Quantity Discounts Available for Subsequent Accessories (listed below).

FRx Defibrillator Accessories		
REF	DESCRIPTION	EACH PRICE
M5070A	Battery, Long Life LiMnO2 for HS1/FRx	\$101.50
989803139261	SMART Pads II Adult (1 set)	\$34.30
989803139311	Infant/Child Key (1set)	\$66.50
68-PCHAT	Fast Response Kit	\$28.70
HeartStart Cases and Wall Mounts		
REF	DESCRIPTION	EACH PRICE
989803136531	Defibrillator Cabinet, Basic	\$160.30
PFE7023D	Defibrillator Cabinet, Semi-recessed	\$297.50
PFE7024D	Defibrillator Cabinet, Wall Surface	\$279.30
M3857A	Wall Mount Bracket	\$62.30
M3858A	Defibrillator Wall Sign	\$22.40
M3859A	Secure Pull Seal, 10-pack	\$7.00
989803139251	Carrying Case, FRx Defibrillator	\$91.00
YC	Carrying Case, Plastic Waterproof Shell	\$140.00
HeartStart FRx Training Materials and Learning Products		
REF	DESCRIPTION	EACH PRICE
861306	HeartStart FRx Trainer	\$227.50
989803139321	FRx Training Toolkit (includes Powerpoint presentations, presenter's guide, student guide and training DVD)	\$34.30
989803139341	FRx Product Training DVD	\$10.50
989803138731	FRx Owner Manual	\$14.00
989803138601	FRx Quick Reference Guide	\$3.50
989803139271	Training Pads II (Note: for Infant/Child training applications, buy the Infant/Child Key separately)	\$52.50
989803139291	Replacement Training Pads II (includes pads, wire and plug)	\$21.00
M5088A	Internal Manikin Adapters (Compatible with HeartStart FRx Trainer 861306 only)	\$21.00
M5089A	External Manikin Adapter, 5-pack	\$35.00
M5090A	Adult Pads Placement Guide	\$17.50

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HeartStart FRx Defibrillator Ship Bundles and Accessories

989803139281	Infant/Child Pads Placement Guide	\$17.50
FRx Cross Compatibility		
REF	DESCRIPTION	EACH PRICE
05-10000	HeartStart Pads Adapter (Quick Combo™)	\$27.30
05-10100	HeartStart Pads Adapter (Zoll™)	\$27.30
05-10200	HeartStart Pads Adapter (Barrel-style)	\$27.30
HeartStart Event Review Software		
REF	DESCRIPTION	EACH PRICE
861311-Opt. A01	HeartStart Review Express Connect Software	\$59.50
ACT-IR	Infrared Data Cable	\$91.00
M3834A	HeartStart Event Review Software, Single PC	\$276.50
989803141811	HeartStart Event Review Software, Organization-wide License	\$696.50
989803143051	HeartStart CaseCapture Palm™ & Pocket PC data download software	\$55.30
989803143041	HeartStart Configure Palm™ & Pocket PC configuration software	\$55.30
861276-Opt.A01	HeartStart Event Review Pro Software, Single PC	\$906.50
861276-Opt.A02	HeartStart Event Review Pro Software, 3 PC	\$2,096.50
861276-Opt.A03	HeartStart Event Review Pro Software, Site License	\$3,496.50

STATE OF OKLAHOMA/NASPO Contract #SW60300-751
Philips Electronics North America Corporation, doing business as Philips Medical Systems
HeartStart FR2+ Defibrillators and Accessories

REF	DESCRIPTION	EACH PRICE	QUANTITY DISCOUNT	QUANTITY DISCOUNT
FR2+ Defibrillator w/ECG Screen - Ship Bundles		Single Order Purchase of 1-75 FR2+ Ship Bundles	Single Order Purchase of 76-149 FR2+ Ship Bundles	Single Order Purchase of 150+ FR2+ Ship Bundles
M3861A, M3868A, M3854A	OK/NASPO SLIM FR2+ w/no ECG Screen Ship Bundle: HeartStart FR2+ AED Defibrillator, without ECG screen (ships with 1 FR2+ User's Guide, 1 Battery, Defibrillation Pads-2 sets, and Quick Reference Card), 1 standard carrying case, and 1 data card.	\$1,829.80	\$1,751.38	\$1,699.10
M3861A, M3863A, M3868A, M3854A, 68-PCHAT, M3870A	OK/NASPO FULL FR2+ w/no ECG Screen Ship Bundle: HeartStart FR2+ AED Defibrillator, without ECG screen (ships with 1 FR2+ User's Guide, 1 Battery, Defibrillation Pads-2 sets, and Quick Reference Card), 1 Spare Battery, 1 standard carrying case, 1 data card, 1 fast response kit and 1 set of pediatric pads.	\$2,085.30	\$1,995.93	\$1,936.35

REF	DESCRIPTION	EACH PRICE	QUANTITY DISCOUNT
FR2+ Defibrillator w/ECG Screen - Ship Bundles		Single Order Purchase of 1-149 FR2+ Ship Bundles	Single Order Purchase of 150+ FR2+ Ship Bundles
M3860A, M3868A, M3854A	OK/NASPO SLIM FR2+ w/ECG Screen Ship Bundle: HeartStart FR2+ AED Defibrillator, with ECG screen (ships with 1 FR2+ User's Guide, 1 Battery, Defibrillation Pads-2 sets, and Quick Reference Card), 1 standard carrying case, and 1 data card.	\$2,153.38	\$2,089.10
M3860A, M3863A, M3868A, M3854A, 68-PCHAT, M3870A	OK/NASPO FULL FR2+ w/ ECG Screen Ship Bundle: HeartStart FR2+ AED Defibrillator, with ECG Screen , (ships with 1 FR2+ User's Guide, 1 Battery, Defibrillation Pads-2 sets, and Quick Reference Card), 1 spare Battery, 1 standard carrying case, 1 data card, 1 fast response kit and 1 set of pediatric pads.	\$2,397.93	\$2,326.35

No Quantity Discounts Available for Subsequent Accessories (listed below).

FR2+ Accessories

REF	DESCRIPTION	EACH PRICE
DP2	HeartStart AED Defibrillator Pads (2-pack)	\$52.50
DP6	HeartStart AED Defibrillator Pads (6-pack)	\$125.30
M3870A	FR2 AED Infant/Child Defibrillator Pads (1 pack)	\$66.50
M3863A	Battery, Long-life LiMnO2, for FR2 series	\$160.30
M3848A	Battery, Rechargeable Lilon for FR2+ (FR2's shipped prior to 11/12/01 need a software upgrade to use this feature)	\$185.50
M3849A	Charger for FR2+ Rechargeable Battery (REF M3848A)	\$105.00
68-PCHAT	Fast Response Kit	\$28.70
M3873A	FR2+ ECG Assessment Module, AAMI (FR2's shipped prior to 11/12/01 need a software upgrade to use this feature)	\$210.00

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HeartStart FR2+ Defibrillators and Accessories

FR2+ Cases/Wall Mounts		
REF	DESCRIPTION	EACH PRICE
M3854A	Data Card and tray for FR2 Series	\$62.30
M3853A	Data Card Tray for FR2 Series	\$6.30
SDCF-05	Data Card Adapter to PCMCIA	\$21.00
M3524A	Data Card Reader	\$105.00
FR2+ Data Cards		
REF	DESCRIPTION	EACH PRICE
989803136531	Defibrillator Cabinet, Basic	\$160.30
PFE7023D	Defibrillator Cabinet, Semi-recessed	\$297.50
PFE7024D	Defibrillator Cabinet, Wall Surface Mount	\$279.30
M3868A	Standard Carrying Case for FR2 Series	\$91.00
M3869A	Vinyl Carrying Case for FR2 Series	\$91.00
M3857A	Wall Mount Bracket	\$62.30
M3858A	Defibrillator Wall Sign	\$22.40
M3859A	Secure-Pull Seal (10-pack)	\$7.00
YC	Carrying Case, Plastic Waterproof Shell	\$140.00
989803133171	Temperature Control Carry Case (FR2+ Only)	\$266.00
FR2+ Cross-Product Compatibility		
REF	DESCRIPTION	EACH PRICE
05-10000	HeartStart Pads Adapter (QUIK-COMBO™)	\$27.30
05-10100	HeartStart Pads Adapter (Zoll™)	\$27.30
05-10200	HeartStart Pads Adapter (Barrel-style)	\$27.30
Event Review Software		
REF	DESCRIPTION	EACH PRICE
861311-Opt.A01	HeartStart Review Express Connect Software	\$59.50
M3834A	HeartStart Event Review Software-Single PC	\$276.50
989803141811	HeartStart Event Review Software-Organization Wide License	\$696.50
861276 A01	HeartStart Event Review Pro Software, Single PC	\$906.50
861276 A02	HeartStart Event Review Pro Software, 3 PC	\$2,096.50
861276 A03	HeartStart Event Review Pro Software, Site Licence	\$3,496.50
FR2+ Training Materials		
REF	DESCRIPTION	EACH PRICE
M3860-91900	Instructions for Use, FR2+, English	\$14.00
M3860-97800	Quick Reference Card, FR2, English	\$3.50
M3864A	Training & Admin Pack for FR2 Series	\$140.00
M3855A	Charger for FR2 Training & Admin Pack (includes US Power Cord)	\$87.50
M3864-90001	Reference Guide for Training & Admin Pack, FR2 Series	\$14.00
M5066-89100	HeartStart HS1 & FR2+ Toolkit, NTSC	\$34.30
M3752A	HeartStart AED Trainer 2 (Includes Carrying Case, 1 set of Defibrillator Training Pads)	\$227.50
M3753A	Remote Control for AED Trainer 2	\$34.30
M3754A	Programming Kit for AED Trainer 2 (includes PC Cable and CD with software)	\$21.00
07-10900	Defibrillator Training Pads: 1 set	\$17.50
07-11000	Defibrillator Trainer Carrying Case	\$17.50
M3871A	FR2 Series Infant/Child Training Pads	\$31.50

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HeartStart FR2+ Defibrillators and Accessories

M3755A	Training Pads for AED Little Anne-1 set	\$18.90
M3756A	AED Little Anne Training System	\$405.30

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HeartStart OnSite (HS1) Defibrillator Ship Bundles and Accessories

REF	DESCRIPTION	EACH PRICE	QUANTITY DISCOUNT
OnSite Defibrillator Ship Bundles		Single Order Purchase of 1-149 HS1 Ship Bundles	Single Order Purchase of 150+ HS1 Ship Bundles
M5066A-Opt.C01, M5071A	OK/NASPO SLIM Onsite Defibrillator Ship Bundle: OnSite Defibrillator (ships with 1 battery, 1 SMART Pads Cartridge, Quick Start Poster, Quick Reference Guide, and Owner's Manual), 1 standard carrying case, and 1 spare SMART Pads Cartridge.	\$1,132.60	\$1,051.70
M5066A-Opt.C01, M5070A, M5071A, M5072A, 68-PCHAT, ACT-IR	OK/NASPO FULL OnSite Defibrillator Ship Bundle: OnSite Defibrillator (ships with 1 battery, 1 SMART Pads Cartridge, Quick Start Poster, Quick Reference Guide, and Owner's Manual), 1 standard carrying case, -1 spare battery, 1 spare SMART pads cartridge, -1 Infant/Child SMART Pads Cartridge, 1 Fast Response Kit, and 1 Infrared Data Cable.	\$1,420.30	\$1,318.85

No Quantity Discounts Available for Subsequent Accessories (listed below).

HeartStart OnSite Defibrillator Accessories		
REF	DESCRIPTION	EACH PRICE
M5070A	Battery for HeartStart Defibrillator HS1	\$101.50
M5071A	Adult SMART Pads Cartridge, HS1	\$41.30
M5072A	Infant/Child SMART Pads Cartridge, HS1	\$66.50
68-PCHAT	Fast Response Kit	\$28.70
HeartStart OnSite Cases and Wall Mounts		
REF	DESCRIPTION	EACH PRICE
989803136531	Defibrillator Cabinet, Basic	\$160.30
PFE7023D	Defibrillator Cabinet, Semi-recessed	\$297.50
PFE7024D	Defibrillator Cabinet, Wall Surface	\$279.30
M3857A	Wall Mount Bracket	\$62.30
M3858A	Defibrillator Wall Sign	\$22.40
M3859A	Secure Pull Seal, 10-Pack	\$7.00
M5075A	Standard Carry Case for HeartStart HS1 (when ordering case standalone)	\$91.00
M5076A	Slim Carry Case for HeartStart HS1 (when ordering case standalone)	\$77.00
YC	Carrying Case, Plastic Waterproof Shell	\$140.00
HeartStart OnSite Training Materials and Learning Products		
REF	DESCRIPTION	EACH PRICE
M5066-89100	HeartStart HS1 and FR2 Toolkit, NTSC	\$34.30
M5066-91900	Instructions for Use, HeartStart OnSite Defibrillator	\$14.00
M5066-97800	Quick Reference, HeartStart HS1	\$3.50
M5073A	Adult Training Pads Cartridge, HS1	\$52.50
M5074A	Infant/Child Training Pads Cartridge, HS1	\$56.00
M5085A	HeartStart Trainer	\$206.50
M5085-91900	Instructions for Use, HeartStart Trainer	\$7.00

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HeartStart OnSite (HS1) Defibrillator Ship Bundles and Accessories

HeartStart OnSite Training Materials and Learning Products (Continued)		
REF	DESCRIPTION	EACH PRICE
M5087A	Replacement Carry Case, HeartStart Trainer	\$17.50
M5089A	External Manikin Adapter, 5-pack	\$35.00
M5090A	Adult Pads Placement Guide	\$17.50
M5093A	Replacement Pads, Adult Training	\$21.00
M5094A	Replacement Pads, Infant/Child Training	\$21.00
989803139281	Infant/Child Pads Placement Guide	\$17.50
HeartStart OnSite Event Review Software		
REF	DESCRIPTION	EACH PRICE
861311-Opt.A01	HeartStart Review Express Connect Software	\$59.50
M3834A	HeartStart Event Review Software-Single PC	\$276.50
989803141811	HeartStart Event Review Software-Organization-wide License	\$696.50
ACT-IR	Infrared Data Cable for HeartStart Onsite Defibrillators	\$91.00
861276-Opt.A01	HeartStart Event Review Pro Software, Single PC	\$906.50
861276-Opt.A02	HeartStart Event Review Pro Software, 3 PC	\$2,096.50
861276-Opt.A03	HeartStart Event Review Pro Software, Site License	\$3,496.50
989803143051	HeartStart Case Capture PalmOne™ & Pocket PC Data Download Software	\$55.30
989803143041	HeartStart Configure PalmOne™ & Pocket PC Configuration Software	\$55.30